Impacts of Internal and External Macro Factors on Firm Stock Price in An Econometric Model – A Case In Viet Nam Real Estate Industry

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Abstract: - After the global economic crisis 2007-2011 and the recent post-low inflation 2014-2015, Viet Nam economies, its financial and stock market as well as real estate market experienced indirect and direct impacts on their operation, system and stock price. Although some economists have done researches on the relationship among macro economic factors such as: consumer price index (CPI), inflation, GDP...., this paper aims to consider the interaction between macro economic factors such as Viet Nam inflation and GDP growth rate, US inflation, exchange rate, risk free rate and other macro factors, and esp. their impacts on Vingroup stock price (VIC), a big Vietnam real estate firm, in the context Viet Nam and the US economies receive impacts from global economic crisis. This is one main objective of this research paper. This research paper finds out VIC stock price has a negative correlation with risk free rate in VN and deposit rate of VN commercial banks, but has a positive correlation with lending rate in Vietnam. And the statistical analysis will generate results which help us to suggest macro policies in favor of the local stock and financial market. Real estate industrial risk over years has been affected much by macro economic risk, credit risk, and legal risk; therefore, government bodies need to issue proper macro economic legal, financial and credit policies in order to stimulate, develop stock market and reduce workload pressure for Vietnam bank system.

Key-Words: - inflation, stock market, risk free rate, lending rate, exchange rate, stock price, real estate industry

JEL: G12, G17, L85, M21

1 Introduction

Viet Nam economy has become active and growing recently with GDP growth rate as one of the fastest economic growth levels in South East Asia (GDP growth in 2019 expected at around 6.6% - 6.8%) and it is affected by both internal and external factors such as global economic crisis 2007-2009 and post-low (L) inflation environment 2014-2015. Esp., Vietnam real estate market is growing so fast with many big names in real estate industry such as: Vingroup (VIC), Nam Long, FLC, REE...Hence, after the global crisis, the US economy has certain impacts on VietNam economies and financial market. Therefore, real estate firms share price such as VIC stock price are also affected by external factors such as the inflation from US economy, S&P500 index, USD/VND exchange

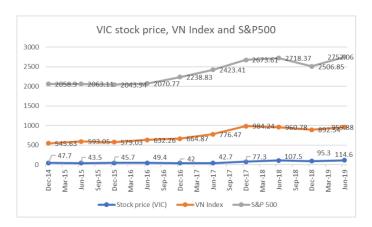
rate, as well as internal macro factors such as Vietnam inflation, GDP growth, VN Index, lending rate, deposit rate and risk free rate (government bond). After the crisis time in 2008-2010 in real estate industry, in recent years Vietnam real estate market and firms have been growing very fast with lots of big projects in big cities in the country and even island, including but not limited to: HCM city, Ha Noi, Binh Duong, Nha Trang, Da Lat, Binh Dinh, Phu Quoc, Phan Thiet, Phan Rang, Hue, Quang Ngai, Ba Ria Vung Tau, Bac Ninh, Thanh Hoa, Da Nang, Long An, Tien Giang, Ben Tre, Daklak, Gia Lai, Binh Phuoc, Tay Ninh, Quang Binh, Ha Tinh, Phu Yen, Can Tho, Dong Nai, etc.

The below chart shows us that VIC stock price moves in the same direction as VN Index and S&P 500 (with

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little fluctuation) during the period 2014-2019, and how much is the correlation between them is forecasted in the below sections.

Chart 1 - VIC stock price vs. VN Index and S&P500



In this research, we will consider Vingroup (VIC) stoc Viet Nam stock market, are affected by both external an factors - nine (9) major variables (inflation in USA and S&P500, USD/VND exchange rate, VN GDP growth, V lending and deposit rates, and risk free rate):

Y (VIC stock price) =
$$f(x1, x2, x3, x4, x5 x6,...) = ax cx3+...+k$$

Note: x1: inflation in Viet Nam, x2: inflation in the Vietnam GDP growth, x4: risk free rate, etc.

In following sections, this paper will present research issues, research methods, research results, discussion and policy suggestion.

2 Problem Formulation

Because US economy factors and internal Vietnam factors, both of them have certain impacts on stock m Vingroup stock price during the post-global financ period 2014-2019, this paper will find out:

Research issue 1: estimate the relationship betweer macro economic factors/variables in Viet Nam and stock price.

Research issue 2: estimate the relationship between macro economic factors/variables in the US, intern economic factors in Viet Nam and Vingroup stock price

2.1 Research method and data

In this research, analytical method is used with data from the economy such as inflation in Vietnam and USA, GDP growth rate, lending and deposit rates, exchange rate and risk free rate. S&P 500 index and VN Index and VIC stock price data are included from 2014 -2019 with semi-annual data (10 observations in total). Beside, econometric method is used with the software Eview. It will give us results to suggest policies for businesses and authorities.

Econometric model is established as in the introduction part. Vingroup stock price in Viet Nam is a function with 9 variables:

Y (VIC stock price) =
$$f(x1, x2, x3...) = ax1 + bx2 + cx3+...+k$$

Note: x1: inflation in Viet Nam, x2: inflation in the US, x3: Vietnam GDP growth, x4: risk free rate, etc.

2.2 Conceptual theories

Firm stock price not only is affected by company performance, operation and dividend, but also by macro economic variables. Inflation rate may harm investment values and therefore affect negatively on stock price. During high inflation time, purchasing power and consuming decline, as well as investment decreases. Or during low inflation periods, companies revenues and profits are inflated and values decrease. That's why the US, Fed, tried in many years to keep inflation and GDP growth at low level just because real return equals to (=) nominal return minus (-) inflation. The empirical date from Vietnam stock exchange during 2007-2009 crisis showed us that inflation may harm stock market and negatively affect stock price. Other macro variables such as exchange rate might have positive and long term impact on firm stock price and later on, we will soon figure out its impact result in the below regression section. From investors viewpoint in stock exchange, knowing the relationship between stock price and various macroeconomic factors is a benefit because they can predict their returns on investment and take advantages of investment opportunities in financial and stock market.

2.3 Literature review

Nicholas (2003) revealed that among various factors, the variation of real housing prices has been affected highest by housing loan rate, followed by inflation and employment. Real estate market is one of the most active financial markets and economic sectors that contribute considerably for economic and social development. It is affected by a number of macro-economic variables including but not limited to: legal, financial, credit, inflation, unemployment, salary, households, etc.

Then, Emilia et all (2011) figured out that population density, employment, and so on have a significant impact on the market, i.e. the number of employees in the region, as people without economic activity cannot afford to buy housing. Moreover, birth or the creation of new families also affect real estate market.

Real estate industry and companies have been developing lots of new products, houses, departments, residential block, houses for the low income, houses combining of office, houses in real estate municipal or urban projects etc. Miroslaw (2014) showed that social and economic changes, during periods of instability, is driven by the real estate market.

Next, Bijan et all (2016) mentioned that a distinct pattern that applies to France, Greece, Norway and Poland, where the price of real estate observed statistically significantly associated with unemployment. Olatunji et all (2017) suggested that because macroeconomic policy could adversely affect property returns, policy-makers should understand the future implications of them.

So far, there is no researches that have been done on both internal and external macro economic variables on real estate firm and their stock price.

3 Problem Solution

3.1 Overview on Vietnam macro economy and stock

The below graphs describe inflation in Viet Nam, credit growth rate, VN Index and Vingroup stock price over past years.

Chart 2 – Inflation, CPI over past 10 years (2007-2017) in Vietnam

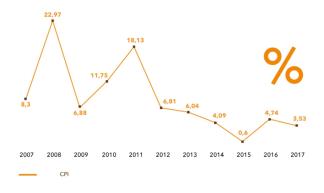


Chart 3 – Loan/Credit growth rate in the past years (2012-2018) in Vietnam

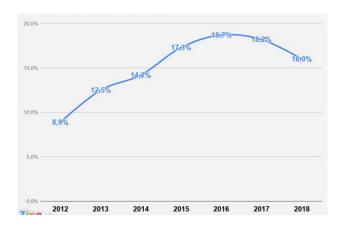


Chart 4 - VNIDEX over past 5 years (2014-2019)



Chart 5 - History stock price chart of Vingroup 2015 - 2019

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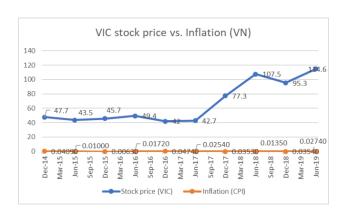
The chart 2 shows us inflation in Vietnam stayed in a steady rate of about 6% from 2012-2013, then reduce in 2014-2015 (low inflation). Chart 4 tells us VN index lied in low levels from 2014-2016, then after 2016 until now the stock market has recovered. One of main reasons is shown in the chart 3 where it stated credit /loan growth rate has increased during 2014-2018 period.

We also see that in the above chart 5 from 2017-2019, investors invest in VIC stock price will receive big profits. In general, VIC stock price movement follows the same direction with VN Index.

3.2 General data analysis

The below chart 6 shows us that inflation in VN has a corelation with inflation in the US:

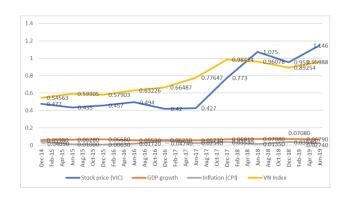
Chart 6 – Inflation in Viet Nam and in the US (nguồn: Vneconomy, mof.gov.vn)



Then, we see the relationship between a set of internal macro factors including inflation, GDP growth rate, VnIndex and VIC stock price from 2014-2019. The below chart 7 shows us that VIC stock price, and then

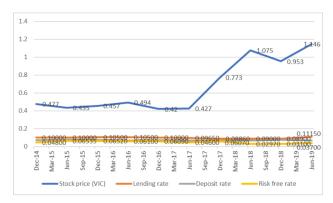
second, VN Index, have bigger volatility from June 2015 to June 2019.

Chart 7 – Inflation, VNIndex and GDP growth in Viet Nam vs. VIC stock price (source: Vneconomy, tradingeconomic)



Another set of internal economic factors (lending rate, deposit rate and risk free rate in Vietnam) are shown in the below chart, together with VIC stock price from 2014 to 2019. And the chart 8 below shows us that from June 2017 to June 2019, although there is not much fluctuation in other macro factors, VIC stock price has bigger fluctuation (increase, then decrease and increase again in June 2019).

Chart 8 – Viet Nam Risk free rate, lending rate and deposit rate vs. VIC stock price in Viet Nam, inflation in VN and in the US (VIC stock price unit: 100.000 VND, risk free rate: for bonds with maturity 5 years)



This research sample uses data (GDP growth, inflation, risk free rate...) during 5 years from 2014 to 2019. The global crisis starting from 2007 and low-inflation

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Last but not least, we see a mix of internal and

external factors and their relationship to VIC stock

price in the below chart 11. It shows us that, VIC stock

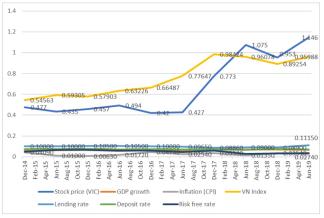
period from 2014-2015 have impacts on Viet Nam economy. Therefore, we could assume Vingroup stock price in Viet Nam as a function depending on these macro-economic factors in the US and in VN.

Now, we see in the below chart 9 showing all above internal macro factors and VIC stock price, in Dec 2016, although VN Index increased slightly, VIC stock price decreased a little.

Chart 9 – Inflation in Myanmar, inflation in VN and in the US (VnIndex unit: 1,000,000 VND, VIC stock price unit: 100,000 VND)

price followed the same trend as other macro factors in VN and in USA and esp. In June 2016, and June 2018, VIC stock price has increases little much. Chart 11 - in the US vs. VIC stock price (macro factors calculated at the equivalent ratio for easy

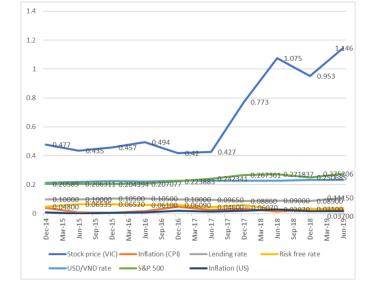
comparison)





Next we see the visual relationship between external factors (macro factors in the US) and VIC stock price in the below chart 10. It shows us that, in around June 2015, VIC stock price has a little decrease.

Chart 10 – Exchange rate, S&P 500, Inflation in the US vs. VIC stock price (macro factors calculated at the equivalent ratio for easy comparison)



On the other hand, we could see statistical results with Eview in the below table with 3 variables:

Table 1 – Statistical results for internal and external macro-economic variables

1.4	
1.2	1446
1	0.953
0.8	0.773
0.6	
0.4	0.477 0.435 0.457 0.494 0.42 0.427
0.2	$\begin{array}{c} 0.20589 & 7.0.206311 \cdot 0.204394 \\ -0.21405 & 0.2186 & 0.22547 \\ \end{array} - \begin{array}{c} 0.207077 \cdot 0.223883 & 0.2277 \\ 0.22365 \cdot 0.2279 & 0.22745 \\ \end{array} - \begin{array}{c} 0.271831 \cdot 0.2638375206 \\ 0.2275 \cdot 0.22745 & 0.22745 \\ \end{array} - \begin{array}{c} 0.2508375206 \\ 0.2273 \cdot 0.22745 \\ \end{array}$
0	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$
	Feb-13 Jun-15 Jun-15 Jun-15 Jun-16 Jun-16 Jun-17 Jun-17 Jun-17 Jun-17 Jun-18 Ju
	Stock price (VIC) — USD/VND rate — S&P 500 — Inflation (US)

	Stock price		Lending	Risk fre			
	(VIC)	Inflation (0	rate	rate	USD/VND r	S&P 500	Inflation (US
Mean	0.6657	0.02588	0.09856	0.05048	0.226117	0.235499	0.015
Median	0.4855	0.0264	0.1	0.0543	0.227575	0.233112	0.017
Maximum	1.146	0.0474	0.1115	0.0653	0.2335	0.275206	0.029
Minimum	0.42	0.0063	0.0886	0.0297	0.21405	0.204394	0.001
Stand.dev	0.29278	0.013884	0.007636	0.0140	0.006102	0.029493	0.008353

E-ISSN: 2224-2899 372 Volume 16, 2019 The above table shows us standard deviation of VIC stock price in Vietnam is the highest (0.29), santandard deviation of S&P 500 in the US is the second highest (0.03) and standard deviation of USD/VND exchange rate is the lowest (0.006).

If we want to see correlation matrix of six(6) internal macro variabes, Eview generate the below result in table 2:

Table 2 – Covariance matrix for six (6) internal macroeconomic variables (GDP growth, inflation in VN, VN index, Risk free rate, lending and deposit rates)

Equation: H	4_1 Workfile: V	IC							
View Procs Obj	ects Print Nan	ne Freeze Estim	ate Forecast St	ats Resids					
Coefficient Covariance Matrix									
	GDPGRO	INFLATIO	VNINDEX	RF_RATE	LENDINGR	DEPOSIT	С		
GDPGRO	1605766.	102734.8	-47.02845	42884.23	36204.41	-1641944.	41710.68		
INFLATIO	102734.8	80715.57	-2.797794	10557.79	29443.82	-89321.24	-3603.500		
VNINDEX	-47.02845	-2.797794	0.002459	4.781649	6.108154	70.05956	-4.630697		
RF_RATE	42884.23	10557.79	4.781649	116345.2	517.3589	-11672.99	-11743.13		
LENDINGR	36204.41	29443.82	6.108154	517.3589	311173.8	128855.3	-47631.98		
DEPOSIT	-1641944.	-89321.24	70.05956	-11672.99	128855.3	3490767.	-207295.5		
С	41710.68	-3603.500	-4.630697	-11743.13	-47631.98	-207295.5	21057.59		

The above table 2 shows us that correlation among six macro variables (total internal macro economic factors). An increase in GDP growth and increase in inflation might lead to a decrease in VN Index. Whereas an increase in deposit interest rates might lead to decrease in investment and reduce GDP growth rate. Furthermore, when deposit rate increases, risk free rate tends to decline.

The below table 3 shows us that correlation among six (6) macro economic variables (both internal and external macro factors). Inflation in VN has a negative correlation with inflation in the US, lending rate in VN and risk free rate (government bond) and has a positive correlation with exchange rate and S&P 500 index. Whereas lending rate in Viet Nam has a negative correlation with inflation in VN, risk free rate and exchange rate and it has a positive correlation with inflation in the US and S&P 500. Last but not least, risk free rate has a negative correlation with inflation in VN and exchange rate and it has a positive correlation with inflation in the US and S&P 500.

Hence, a reduction in risk free rate may lead to an increase in lending rate. A reduction in risk free rate might stimulate VN inflation. And an increase in inflation may lead to a reduction in lending rate to stimulate demand and investment.

Table 3 – Correlation matrix for 6 macro economic variables (inflation in VN and the US, lending rate, risk free rate, exchange rate, S&P500)

Equation: H	l6 Workfile: VIC								
View Procs Ob	ects Print Nan	ne Freeze Estim	ate Forecast St	ats Resids					
Coefficient Covariance Matrix									
	INFLATIO	LENDINGR	RF_RATE	USD_VND	SP500	INFLATIO	С		
INFLATIO	278031.8	-13975.43	-2088.807	1.815179	2.407377	-336933.4	-47372.21		
LENDINGR	-13975.43	1109150.	-13332.25	-6.211770	3.099744	731668.9	13900.69		
RF_RATE	-2088.807	-13332.25	411359.6	-0.079808	10.47141	121678.5	-44080.01		
USD_VND	1.815179	-6.211770	-0.079808	0.000331	-0.000321	-11.79963	-5.981657		
SP500	2.407377	3.099744	10.47141	-0.000321	0.002181	-35.90159	1.757697		
INFLATIO	-336933.4	731668.9	121678.5	-11.79963	-35.90159	2930692.	237860.5		
С	-47372.21	13900.69	-44080.01	-5.981657	1.757697	237860.5	129668.3		

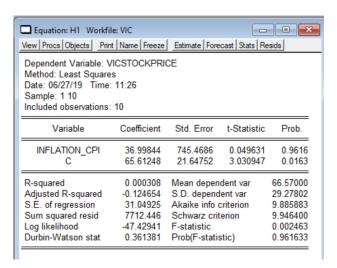
3.3 Regression analysis and main results

In this section, we will find out the relationship between macro economic factors such as inflation in Viet Nam or Myanmar, inflation in USA and unemployment rates in Viet Nam or Myanmar.

A. Scenario 1: regression model with 2 variables : Inflation (CPI) in Viet Nam and VIC stock price.

Note: inflation in Viet Nam (INFLATION_CPI), C: constant

Using Eview give us the below results:



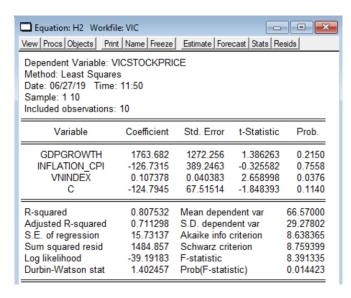
Therefore, Stock price_VIC = $36.99 * Inflation_CPI + 65.6 (8.1), R^2 = 0.0003, SER = 31.04$

(21.6)

(within the range of 10 observations of inflation as described in the above charts)

B. Scenario 2 - internal factors model: regression model with 3 variables: unemployment rate in Viet Nam, inflation in Viet Nam and inflation in the US:

Using Eview gives us the result:



Therefore, Stockprice_VIC = $1763.6 * GPDgrowth - 126.7*Inflation_CPI + 0.1*VNindex -124.7 (8.2), R^2 = 0.8, SER = 15.7$

Hence, Vingroup stock price has a negative correlation with inflation in Vietnam, but has a positive correlation with GDP growth rate and VN Index in Viet Nam. Esp., it is highly positively affected by GDP growth rate and slightly positively affected by VNindex.

C. Scenario 3 - internal factors model: regression model with 3 variables: risk free rate in Vietnam (government bonds maturity 5 years), lending rate and deposit rate of Vietnam commercial banks:

Using Eview gives us the result:

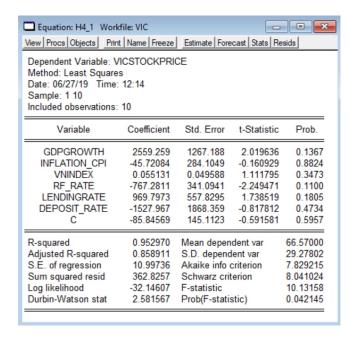
Equation: H3 Workfil		Estimate Fore	cast Stats Re	
Dependent Variable: V Method: Least Square Date: 06/27/19 Time: Sample: 1 10 Included observations:	s : 11:58	CE		
Variable	Coefficient	Std. Error	t-Statistic	Prob.
RF_RATE LENDINGRATE DEPOSIT_RATE C	-1540.751 131.4701 -1517.343 239.9250	562.5359 996.5784 2309.580 185.5767	0.131921	
R-squared Adjusted R-squared S.E. of regression Sum squared resid Log likelihood Durbin-Watson stat	0.632092 0.448138 21.74988 2838.345 -42.43134 1.904653			66.57000 29.27802 9.286268 9.407302 3.436141 0.092587

Hence, Stock price_VIC = -1540.7 * Rf_rate+ 131.4 * Lendingrate - 1517.3*Deposit_rate + 239.9 (8.3), R² = 0.63, SER = 21.7

We find out Vingroup stock price has a negative correlation with risk free rate in VN and deposit rate of VN commercial banks, but has a positive correlation with lending rate in Vietnam (within a range of 10 observations from 2014-2019). When Rf and borrowing rate increase, VIC stock price tend to decrease due to investment capital decline into stock market. High lending rate, on the contrary, will not encourage firms to borrow money from banks, so they might invest in stock market.

D. Scenario 4 - total combination of 6 internal factors model: regression model with 6 internal variables: GDP growth, VN Inflation, VN Index, risk free rate in Vietnam (government bonds maturity 5 years), lending rate and deposit rate of Vietnam commercial banks:

Using Eview gives us the result:



Hence, Stock price_VIC = 2559.3*GDPgrowth - 45.7*Inflation_CPI +0.05*VNindex-767.3* Rf_rate+ 969.8 * Lendingrate - 1527.9*Deposit_rate -85.8 (8.4), R² = 0.95, SER = 10.9

Therefore we see that Vingroup stock price has a negative correlation with risk free rate, inflation in VN and deposit rate of VN commercial banks, but has a positive correlation with GDP growth rate, VN Index and lending rate in Vietnam (within a range of 10 observations from 2014-2019). GDP growth, lending rate, deposit rate and Rf have highly impact on VIC stock price.

E. Scenario 5 - external factors model: regression model variables: risk free rate in Vietnam (government bonds regress), lending rate and deposit rate of Vietnam cobanks:

Using Eview gives us the result:

/iew Procs Objects Prin	t Name Freeze	Estimate Fore	cast Stats Re	esids
Dependent Variable: V Method: Least Square Date: 06/27/19 Time: Sample: 1 10 Included observations:	ICSTOCKPRI s 12:28		•	
Variable	Coefficient	Std. Error	t-Statistic	Prob.
USD_VND_RATE	0.005252	0.015390	0.341237	0.7446
SP500	0.093021	0.039524	2.353498	0.0568
INFLATION_US	-691.2743	1295.680	-0.533522	0.6128
С	-260.8727	311.2972	-0.838018	0.4341
R-squared	red 0.749252 Mean dependent var			
Adjusted R-squared	0.623878	S.D. dependent var		29.27802
S.E. of regression	17.95585	Akaike info criterion		8.902883
Sum squared resid	1934.475	Schwarz criterion		9.023917
Log likelihood	-40.51442	F-statistic	5.976138	
Durbin-Watson stat	1.064096	Prob(F-statis	0.031062	

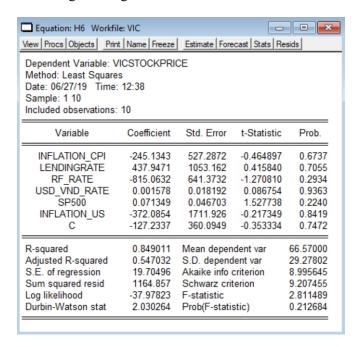
Hence, Stock price_VIC = 0.005 * USD_VND_rate + 0.09 * SP500 - 691.3*Inflation_US - 260.8 (8.5), R² = 0.75, SER = 17.9

Here, the above equation shows us that Vingroup stock price has a negative correlation with inflation in the US, while it has a positive correlation with SP500 in the US and exchange rate (USD/VND) (within a range of 10 observations from 2014-2019). The US stock market and foreign exchange rate have slightly positively affect on VIC stock price. When USD/VD rate increases, foreign currency gains more value compared to VND and foreign investment into stock /financial market tends to increase, Vingroup stock price might increase slightly. On the contrary, decrease in inflation in the US will direct international capital flows into emerging markets including Vietnam, so VIC stock price might increase.

F. Scenario 6 - a mix of six (6) internal and external factors model: regression model with 3 internal variables: risk free rate in Vietnam (government bonds maturity 5 years), lending rate and inflation of

Vietnam, together with 3 external macro variables: SP 500, inflation in the US and USD/VND rate:

Using Eview gives us the result:



Hence, Stock price_VIC = -245.13 * Inflation_CPI + Lendingrate - 815.06*Rf_rate USD_VND_rate+0.07*SP500 - 372.08*Inflation_US (7.6), R² = 0.84, SER = 19.7

Finally, the above equation enables us to figure out that Vingroup stock price has a negative correlation with inflation, risk free rate in Vietnam, and inflation in the US, while it has a positive correlation with Lending rate in Vietnam, SP500 in the US and exchange rate (USD/VND) (within a range of 10 observations from 2014-2019). In an interactive global financial markets, both inflation in VN and US has negatively affect on Vic stock price. It means that high inflation might harm the investment values and may not encourage the increase in stock price of Vingroup, and therefore

the whole stock market. Rf, Inflation in these 2 countries, and Lending rate are among factors that affect much more on Vingroup stock price.

4. Limitation of the model

Eview has advantages such as: analyzing data quickly, mange it efficiently, and good for econometric and statistical analysis. On the other hand, Eview can not give the absolutely correct correlation between variables in the model. Therefore, in this model, Eview can only provide us with results for reference.

5. Discussion for further research

We can add one more factor into our regression model, for example, unemployment rate. Or we can add foreign investment growth rate over years into our regression model in order to see the effects of these macro factors.

6 Conclusion and Policy suggestion

The government and authorities of Vietnam might consider controlling inflation and issuing proper policies in which risk free rate is controlled and not increasing too much in order to support stock price, in specific, and stock market in general. To do this, they need to pay attention to not only treasury bonds but also corporate bonds to created proper mechanisms and policies to attract more capital.

Macro economic and financial policies need to consider impacts of macro factors such as inflation in their countries and outside factors such as inflation in the US. Further more, lending interest rates and exchange rate need to be increased at a rational level, because stock price, and therefore stock market, has a positive correlation with lending rate and exchange rate. Hence, in credit /loan policy, bank system and relevant government companies need to control and balance the capital source to limit the using of short-term capital to finance long-term projects.

Because inflation in the US has a negative correlation with stock price and therefore stock market in Viet Nam, the government of Viet Nam need to implement suitable macro policies if inflation in the US increases or decreases. One lesson from Vingroup company development is balancing the importance of both internal and foreign investment capital. In order to

develop real estate market, it needs not only bank capital, investors pre-payment, but also stock market channel, corporate bond market, and foreign investment.

Viet Nam stock market has been becoming a competitive capital channel compared to commercial bank system and attracted more than 86,000 b VND for companies in 2018, together with 2,75 b USD from net foreign investment flow. Hence, the government and authorities in Viet Nam can issue proper policies which can protect their market economy, encourage and develop stock market to reduce pressure on bank system, increase its size to 100% GDP in period from 2020-2022 and reduce negative impacts from the global recession.

Last but not least, this study provides a regression model with its equation which helps investors to seek financial gains in the real estate industry and stock market based on observing fluctuations in macro policies and macro economic (internal and external) variables or data as we saw in the above equations.

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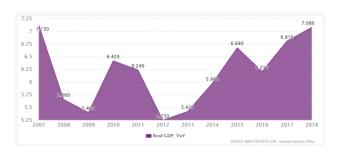
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Exhibit

Exhibit 1 - GDP growth rate past 10 years (2007-2018) in Vietnam



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